



*Minister Michael Mischin with DCNS Australia Director of Strategy and Communications, Brent Clark.*

## ➤ Sub opportunities aplenty

DCNS has called on Western Australian businesses looking to work on the future submarine program to make contact with them.

The company was recently in Perth to discuss technology transfer and innovation with local businesses and academia.

DCNS Australia Director of Strategy and Communications Brent Clark said there was absolutely nothing stopping WA industry competing for all packages associated with the build.

"WA has a very effective offshore oil and gas industry and there are great synergies between this sector and submarine construction," Mr Clark said.

"There are hundreds of WA companies that we would imagine will make an offer to us directly, or maybe form a consortium, or be a sub-supplier to one of the bigger companies.

"The industry in Henderson is world-class and our expectation is that we'll be able to utilise them quite effectively."

The future submarine program is estimated to create 2,900 Australian jobs, as well as work for suppliers across Australia. Over the last 12 months, DCNS has made contact with more than 500 companies across Australia with 120 of those in WA.

Mr Clark said the company had spent a great deal of time here and the State Government had been quite vocal and active about advocating WA's capabilities to DCNS.

"They have done a great job and we have been listening to this message very clearly," he said.

More than 200 people attended the Innovation Seminar, co-hosted by DCNS and the Department of Commerce, at the WA Maritime Museum in Fremantle.

Guest speakers included DCNS, ASC, Thales, The University of Western Australia, Curtin University and Monash University.



*Minister Mischin with Department of Commerce John O'Hare, Senator Linda Reynolds, DCNS Director Brent Clark.*

## Minister's foreword



Recent announcements by the Commonwealth Government regarding the future naval ship building program has delivered some exciting news for Western Australian companies based at the Australian Marine Complex (AMC), now identified as one of two naval shipbuilding precincts in Australia.

A total of 19 Pacific Patrol Boats will be constructed at Austal's shipyard in the AMC, and 10 Offshore Patrol Vessels are also expected to be built at the AMC from 2020. This is in addition to the \$2 billion over eight years sustainment program for the Anzac Class Frigates with the majority of work to be undertaken at the AMC.

The Commonwealth Government has announced that DCNS is the preferred international design partner for the future submarine program. The submarines will be built utilising technology and capability from across Australia. I was pleased to open the recent Department

of Commerce and DCNS Innovation Seminar where DCNS and Thales provided an overview to Western Australian industry on the technology transfer opportunities that will be available to local businesses and academia during construction of these submarines.

I was also pleased to announce that 11 metropolitan and 5 regional small to medium-sized businesses will share in \$350,000 through the State Government's Defence round of the Industry Facilitation and Support Program.

Finally, congratulations must go to SilverYachts for being recognised as *Business of the Year – Superyacht Manufacturer* at the recent Australian International Marine Export awards. I am delighted to see a successful Western Australian superyacht company being so recognised by its peers.

Hon. Michael Mischin MLC  
Minister for Commerce

## WA success at AIMEX awards

SilverYachts in Quill Way Henderson has been awarded Business of the Year – Superyacht Manufacturer, at the annual Marine Export, Superyacht and Commercial Marine Awards.

The awards are part of the Australian Superyacht and Marine Export Conference (ASMEX) that took place in Queensland in May.

The company also took out top honours at the awards in 2008, 2012 and 2014.

The AIMEX awards introduced four new awards and saw the highest number of entries in the awards' 17 years history.



SilverYacht Director Dave Woods accepts the award from Martin Redmayne, Editor Global Superyacht Report Magazine. Image supplied by AIMEX.

## Nominations are now open

Applications are now open for the 2016 Western Australian Industry and Export Awards.

Commerce Minister Michael Mischin said the awards recognised the outstanding contribution local businesses made to the development of the State's economy.

"There are many diverse and dynamic businesses in WA which are excelling in their respective sectors and these awards acknowledge this hard work and talent," Mr Mischin said.

"I encourage the State's business community to reflect on your successes and submit an application for this year's awards."

Through 17 award categories, companies have the opportunity to gain exposure, publicity, further enhance their profile and importantly, differentiate themselves from their competitors.

The 2016 sponsors are Rio Tinto, ANZ Banking Group, Chevron, Efic, Australian Border Force, Austrade, Australia Unlimited, Deloitte, Department of Foreign Affairs and Trade, City of Perth, Curtin University, Chamber of Commerce and Industry and Export Solutions.

Nominations close Monday 1 August and winners will be announced on Friday 28 October.



For an application form, visit  
[www.exportaward.com.au/wa](http://www.exportaward.com.au/wa)





# Austal shipbuilding is strong

Austal's shipyards in Henderson haven't slowed down in the past 17 years and it doesn't look like they will in the future as contracts continue to flow for the innovative shipbuilder.

The innovative shipbuilder has recently secured new contracts for commercial vessels, including a \$100 million first-in-class 109 metre vehicle passenger ferry for Mols Linien A/S of Denmark and \$30 million for one 50 metre and two 30 metre ferries to be used in South Korea and Philippines respectively.

Austal's defence building has also received new orders.

With the upcoming delivery for the two 72 metre High Speed Support Vessels (HSSV's) to the Royal Navy of Oman this year, Austal will follow this with the contracted construction of an additional two Cape Class Patrol Boats, for the Royal Australian Navy following on from the successful completion of the first eight for the Australian Border Force.

The piece de resistance for Austal though, has been winning the \$305 million contract by the Commonwealth of Australia for the design, construction and support of 19 new steel Pacific Patrol Boats, for up to 12 Pacific Island nations – to be delivered from 2018.

The 19 new Pacific Patrol Boats, with an option for two more, will replace the existing fleet which is approaching the end of its service life. The vessels will assist 12 Pacific Island nations continue to take an active part in securing their own Exclusive Economic Zone, responding to issues such as fisheries protection, trans-national crime, and search and rescue.

Austal's Chief Executive Officer David Singleton said the hulls of the Pacific Patrol Boats would be constructed using Australian steel, which will extend Austal's shipbuilding capability from the traditional lightweight aluminium vessels.

"Given our extensive facilities at Henderson we will need to make only minor investments in training and equipment to support construction of steel vessels of this size," Mr Singleton said.

"The vessel construction will secure approximately 120 direct jobs plus many more in local and Australian subcontractors who have worked extensively with us over many years."

Design work for the Pacific Patrol Boats has commenced and construction is expected to begin mid-2017 and the first delivery before the end of 2018. Work will run through to 2023.

The \$305 million contract includes an additional sustainment program, to be delivered from Cairns, Queensland for the first seven years valued at approximately \$25 million.



*Pacific Patrol Boat design.  
Image supplied by Austal.*



*New Mols Linien  
ferry design. Image  
supplied by Austal.*



## Sustainment still to come

The Federal Government's recent defence announcements are only the beginning of the opportunities available for Western Australian-based companies.

Whilst the State has been successful in securing build contracts for the future naval shipbuilding programs announced to date, establishing the sustainment programs for these vessels will be critical to long term work opportunities.

Sustainment is the through-life-support of naval vessels, from maintenance and repairs to system upgrades.

Recently a partnership between BAE Systems Australia Defence Pty Ltd, Saab Australia Pty Ltd, Naval Ship Management Australia Pty Ltd (a joint venture between UGL and Babcock) and the Federal Government, was awarded more than \$2 billion contract to sustain the Anzac Class Frigates for the first eight years.

This work will be centred at the AMC and will provide sub-contracting opportunities for a large number of local small and medium businesses.

Similarly, the Collins Class submarine fleet is maintained out of the AMC and will continue to be sustained until the new SEA1000 fleet begins operation.

The State has demonstrated skills and capability in naval sustainment, and Western Australian companies are strong contenders for new sustainment contracts for the current and future naval shipbuilding programs.

These programs will continue to provide AMC with work opportunities for many years.



## The evolution continues

The Echo Group of companies, like the vessels they are building, continue to grow and evolve.

Starting out as Evolution Commercial in 2010 and later growing to include Echo Yachts in 2014, this company has taken the superyacht industry by storm. The group is internationally recognised for the design, project management and construction of superyachts for customers around the world.

Following this success, the group has made the decision to enter the defence space to capitalise on the unique opportunities currently on offer in Australia.

Chief Executive Officer Jurien Van Rongen said the group established Evolution Defence this year to offer their award winning and record breaking services to this exciting sector.

"The group is very confident that we can bring large parts of the naval defence vessel construction to Western Australia," Mr Van Rongen said.

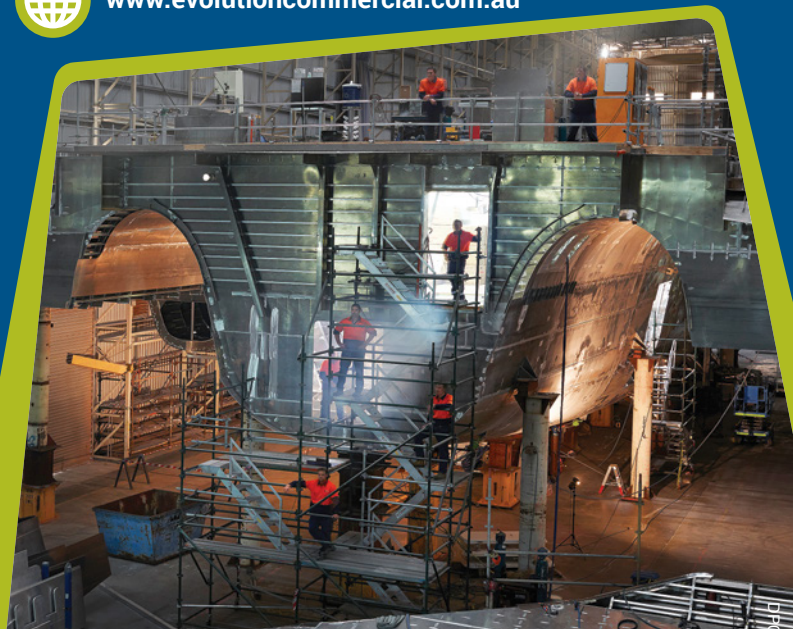
"We have just completed our first maintenance task for ASC - a small task but an important step in establishing ourselves in the defence. We are also in discussions with BAE Systems in regards to supporting them in works for the Anzac Class frigates that will be undertaken at the AMC."

Echo Group's other business divisions are also going from strength to strength. Echo Yachts is currently managing the construction of the largest aluminium

trimaran superyacht in the world at 84 metres long and 19 metres beam. Evolution Commercial builds fast ferries, wind farm vessels and crew transfer vessels in aluminium, composite and steel as well as provides ship repair services.



[www.evolutioncommercial.com.au](http://www.evolutioncommercial.com.au)



## Promote your company in the AMC News

The AMC News is received by more than 2,000 readers including other businesses within the AMC, key industry representatives from many organisations, local councils and the media. This newsletter is a great way to promote your business and the new ventures at the AMC. In each issue we profile different companies within the Maritime, Fabrication, Technology and Support Industry precincts as well as Common User Facility activities.

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